

# GOVERNMENT TRAINING INSTITUTE – ASSET TRADING PROGRAM

## Asset Trading Program



Turn your agency's surplus vehicles, ammo, weapons, confiscated items, and forfeited-seized assets into training or replacement assets.

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GTI has created a new program to benefit underfunded law enforcement agencies by utilizing their forfeited-seized assets, and surplus law enforcement equipment to provide funds for—

- GTI'S DHS APPROVED SWAT TRAINING COURSES
- GTI'S DHS APPROVED ACTIVE SHOOTER RESPONSE TRAINING
- GTI'S CUSTOM RESCUE TASK FORCE TRAINING
- GTI'S BASIC AND ADVANCED SNIPER TRAINING
- ALL OTHER TRAINING OFFERED AT [WWW.GTITRAINING.ORG](http://WWW.GTITRAINING.ORG)
- USE OF GTI'S ONE OF A KIND TRAINING FACILITY
- YOUR AGENCY PURCHASES OF EQUIPMENT AND SUPPLIES
- YOUR AGENCY PURCHASES OF SPECIALITY VEHICLES AND PATROL VEHICLES
- WORK WITH YOUR SELECTED MANUFACTURER ON REPURCHASE ITEMS



Use your agencies surplus vehicles, ammo, weapons, confiscated items, and forfeited-seized assets to fund your critical mission. This program is designed to assist first responders in having a positive impact on their communities without using money from strained budgets.

Benefits to the agency include—

- The agency gets the benefit of the asset sale. No funds from asset trade end up in the jurisdiction “general” fund unless desired.
- Trading assets in the Asset Trade Program have no impact on agency budget.
- Helps accomplish agency goals without procurement hassles.
- Removes the liability of ownership for some assets such as theft, personal injury or property damage
- Frees up budget funds for other projects.
- Cleans up storage areas and parking lots of underused or unused items.

How it works--

1. Identify your agency's needs.
2. Identify items that are available for trade.
3. Estimate the cost of items to be traded.
4. Specify the purpose of the trade - Training or Equipment.
5. GTI then assesses the trade value for items to be traded.
6. An agreement is made and contracted between your agency and GTI.
7. The traded item(s) are transferred to GTI. Your agency provides titles, when needed, and Bills of Sale.
8. GTI's training or the desired equipment is then delivered to your agency.

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## ASSET TRADING PROGRAM – ATP

ATP has been extremely well received since its release in early 2017. The program has already traded vehicles, ammunition, explosives, collector firearms, tasers, tactical equipment, etc. for training and training credit as well as the purchase of new equipment. This program has given agencies a new opportunity to acquire the training and assets that they have struggled in recent years to afford. Giving rise to a new industry opportunity to be utilized by agencies and suppliers alike.

### ATP Training Exchange at - 1 ½ (x) Dollar Value

GTI's ATP offers an additional value to agencies wishing to use their assets for training with us by offering 1 ½ times the value of the item if they use it for training with GTI. How does that work?

GTI assesses the assets to be traded and say the asset given value to GTI is \$4000.00; GTI will give the agency 1 ½ the outright value if they use it to train with GTI or use GTI's facilities for training. That means that the \$4000.00 value would now be \$6000.00 in training value. Those added dollars have gone a long way for several of the agencies who have taken advantage of the training exchange value. The agency also has the ability to bank those funds for use when needed.

### ATP Training Credit

Ability to turn un-needed assets into capabilities as the need arises. Training funds tend to be very cyclical but new personnel, or changes in team requirements tend to force agencies to get unscheduled training at a time when funds are not available. The ATP has allowed agencies to trade assets as they come available and store that value as training credit with GTI. This has given agencies some latitude on getting one or two personnel trained as needed throughout the year without dipping into their agency training budget. This also gives them additional dollars to enhance their training budget for a larger training event when they are ready. This option has quickly become a very popular option amongst agencies.

### For More Information or to Register, Contact:

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Web: <http://www.gtitraining.org/asset-trading-program.htm>